



MARSHALL FIDUCIARY SERVICES

SCHEDULE OF FIDUCIARY FEES

Effective January 1, 2024



SERVICES PROVIDED:	FEE	
FIDUCIARY - Russ Marshall , National Master Guardian*, License #196, Base rate	\$295.00 hour	
Complex services: Review accountings, tax returns, asset investigations. Real Estate transactions (ie: sales, purchases loans, routine evictions) Asset and Investment management and decision making, Tax matters	\$350.00 hour	
Expert Witness services, court testimony. Highly complex issues that require special skills or risks. Litigation or settlement discussions and other contested legal matters.	\$425.00 hour	
FIDUCIARY ASSOCIATE – Danielle Guldmann – License #1299 - Base rate	\$185.00 hour	
Medical Care coordination, Housing, Benefits applications and coordination, Contract client bill paying services	\$200.00 hour	
Personal assistance, shopping with client, routine companion services	\$95.00 hour	
Shopping on behalf of client, errands (not with client)	\$65.00 hour	
ASSET MANAGER. – Ben Hunter- Ellis Base rate	\$195.00 hour	
Tax and Accounting Management and Coordination. Brokerage Account reconciliation, Complex Accounting preparation coordination	\$ 225.00 hour	
Investment account performance reviews and research	\$275.00 hour	
ACCOUNT MANAGER – Natasha Martin Base Rate	\$120.00 hour	
ACCOUNT ADMINISTRATOR – Brittney Yuen Base Rate	\$100.00 hour	
OFFICE ASSISTANT – Kimberly Nguyen Ordinary Support Services Client	\$70.00 hour	
ALL STAFF – Complex accounting preparation	\$160.00 hour	
Simple accounting preparation and coordination with contract accountants	\$130.00 hour	
Insurance, Payroll, Tax production and document preparation.	\$115.00 hour	
Client Receivables and Payables	\$95.00 hour	
Routine client clerical tasks	\$75.00 hour	
Shopping for client	\$55.00 hour	
Routine file maintenance, scanning, organizing, digitizing	\$30.00 hour	
<p>Transaction Fee - <u>Sale, purchase or refinance of real property.</u></p> <p>At the Fiduciary's discretion, <u>(but NOT in Santa Clara County Court supervised conservatorship cases)</u> the percentage fee may be charged in lieu of hourly fees associated with the transaction. In some cases, the hourly fees may be billed and paid in lieu of the percentage transaction fee at the discretion of the fiduciary.</p>	<p>Monthly Base Fee, Specific services included:</p> <p>Accounts receivable, collect routine income and make bank deposits Routine accounts payable, includes bill paying and disbursements Reconcile routine main checking account, print monthly reports Routine mileage, Regular Postage, Fax and Routine copy charges are all included in the Monthly Base Fee.</p>	<p>\$600 or \$350 or \$150 will be charged monthly depending on estate value or complexity OR A sliding scale percentage of assets managed.</p>

Conservatorship Fees

CONSERVATOR base rate - Santa Clara County Local Rule 11 U. (4)(a) This rate is in excess of the guidelines due to extraordinary qualifications and experience. See below for description of National Master Guardian . *	\$210.00 per hour
ASSET MANAGER - Base rate Santa Clara County Local Rule 11 U. (4)(a)	\$155.00 per hour
Conservatorship CASE MANAGER fees pursuant to Santa Clara County Local Rule	\$135.00 per hour
Non routine account services, Insurance and Payroll Coordination Rule 11 U. (4)(c)	\$ 75.00 per hour
Client receivables/payables Rule 11 U. (4)(c)	\$ 60.00 per hour
Ordinary administrative services (copying, mailing, online shopping) Rule 11 U.	\$ 45.00 per hour
Client clerical support projects Rule 11 U. (4)(c)	\$ 40.00 per hour

General Notes:

Most accountings and tax returns are prepared by contractors outside of Marshall Fiduciary Services and are paid directly from client funds.
Marshall Fiduciary Services is not a law office. Legal services are paid to attorneys directly from client funds, with court approval, if required.
Fees are invoiced monthly and paid from client funds. Fees paid from decedent estates or Conservatorship funds are only paid upon court approval. Conservatorship invoices will be paid 40% prior to court approval (Rule 11 U. (3)(c)). If the court previously granted periodic payments on account of conservatorship fees pursuant to Probate Code Section 2643, those periodic payments or 40% of each invoice, whichever is higher, will be collected.
Alternate fee schedules, including percentage fees, may be negotiated on high balance trusts (in excess of \$1,000,000 asset value). Such fees will be paid monthly from client funds. (For example: 1% of the first million, .75% of the second million, .5% of the third million, .25% thereafter)
SSI or Medi-Cal recipients with Special Needs Trust balance under \$25,000.00 are provided all services at a 30% discount.
All fees of Marshall Fiduciary Services are negotiable, and this fee schedule is subject to change with reasonable and required notice.

* **National Master Guardian.** Russ Marshall is certified by the Center for Guardianship Certification as a National Master Guardian. Russ qualified as a National Master Guardian as having a degree from an accredited college or university with full-time professional guardianship experience since 1986 and by successfully completing an examination administered by The Center for Guardianship Certification. The exam is a comprehensive all day test which assesses knowledge of best practices in guardianship of the person and estate within the following categories of knowledge relative to guardianship:

Business practices: ethical standards, conflict of interest, quality assurance, confidentiality, fees;

Guardianship planning process: knowledge of person-centered planning, dealing with difficult clients, family dynamics, abuse;

Professional role: concepts of decision making, informed consent, capacity issues and least restrictive alternatives;

Courts and legal processes: compliance, authority, due process, procedures and laws;

Personal Management: guardianship plan, residential options, oversight, functional assessments, visits, knowledge of resources;

Financial management and accountability: investing and protecting assets, personal and real property management, public benefits;

Medical, end of life and complex issues, DNR, AHCD, special medical decision making.